

Power Retail: Winning Strategies From Chapters And Other Leading Retailers In Canada By Lawrence N. Stevenson; Joseph C. Shlesinger; Michael R. Pearce

By Lawrence N. Stevenson; Joseph C. Shlesinger; Michael R. Pearce

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The first thing to take a look at is what segment of the retail industry they are evaluating the retail strategy that bargaining power with retail

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and focus strategies. firms pursuing a focus strategy have lower volumes and therefore less bargaining power with their suppliers. However,

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